

ENABLING CHANGE AT THE SPEED OF THOUGHT

Business, Technology and
Customers. Our products
make a real connection.

Fiorano Software

About Fiorano Software

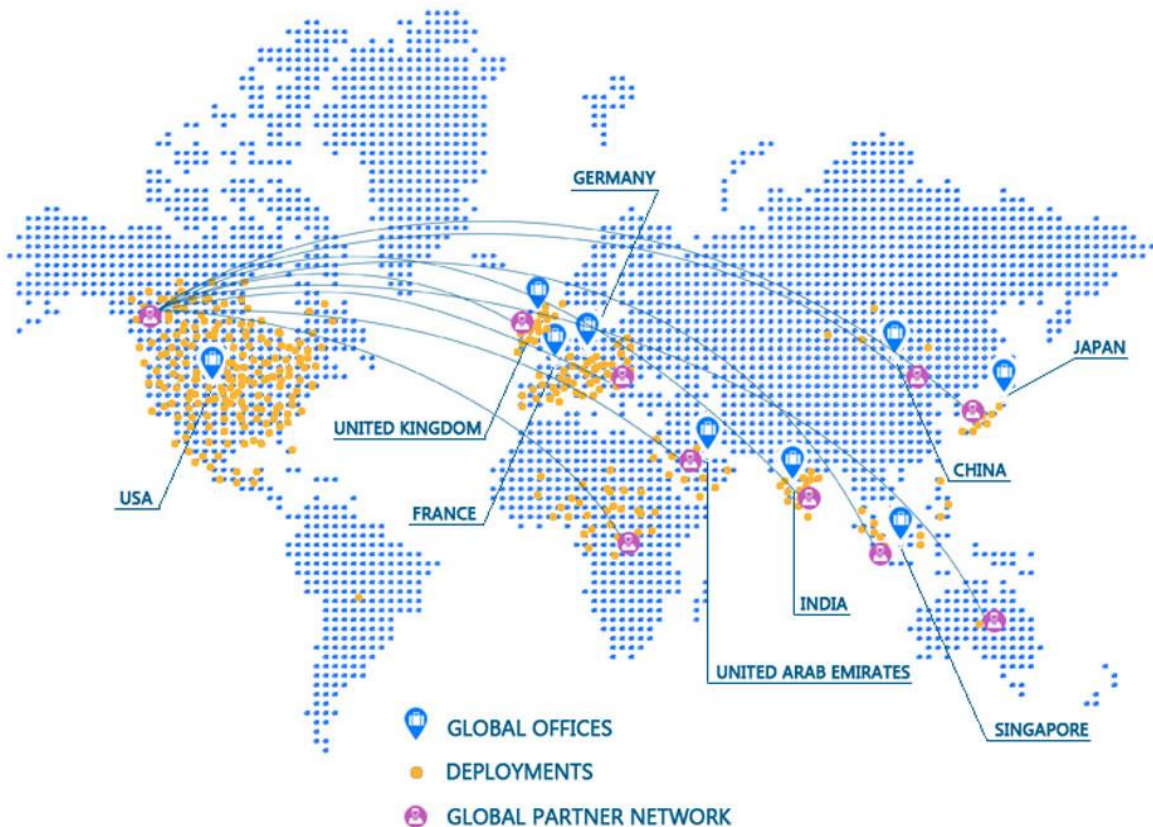
Headquarters : 230 California Avenue, Suite 103, Palo Alto, California, **USA**

Founded : 1995

Deployments : 600+ World wide

8 Global offices:

- **Fiorano Software Ltd.**
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- **Shubei Software Technology**
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Analysts' Comments

Gartner positions Fiorano Software in the "Visionary" Quadrant in the Application Integration Suites Magic Quadrant

Gartner

Fiorano SOA Platform is certainly an environment that organizations with a development strategy based on multiple languages and platforms should look at to support SOA, Event processing and BPM

Bloor

FioranoMQ is Fiorano's flagship product that provides highly scalable, secure and fast JMS-based messaging for companies requiring massively scalable, reliable and high performance distributed computing solutions

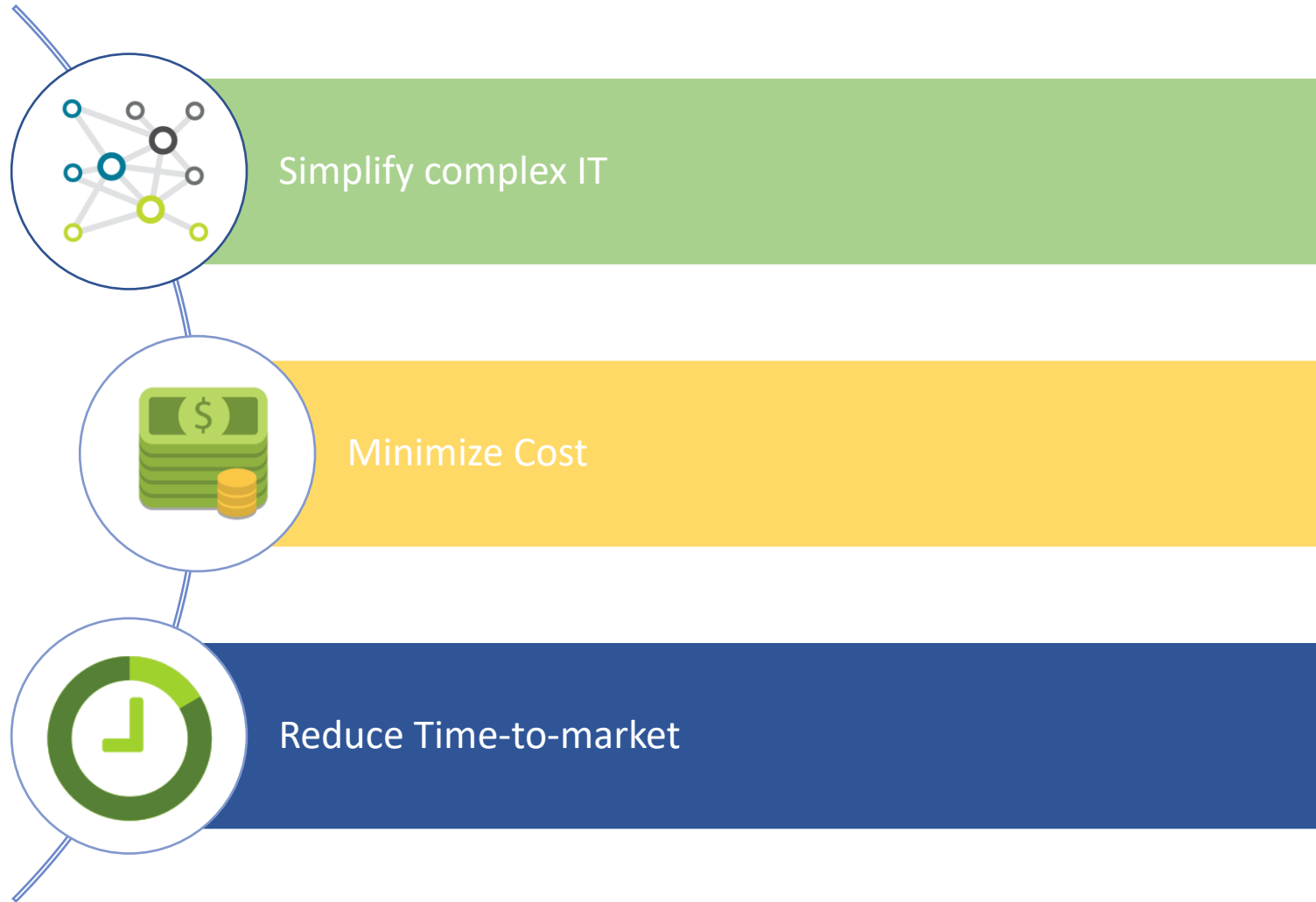
zaphink

Fiorano ESB takes an incremental approach to integration, and its P2P approach avoids the bottlenecks of traditional hub-and-spoke architectures without losing management control of the network

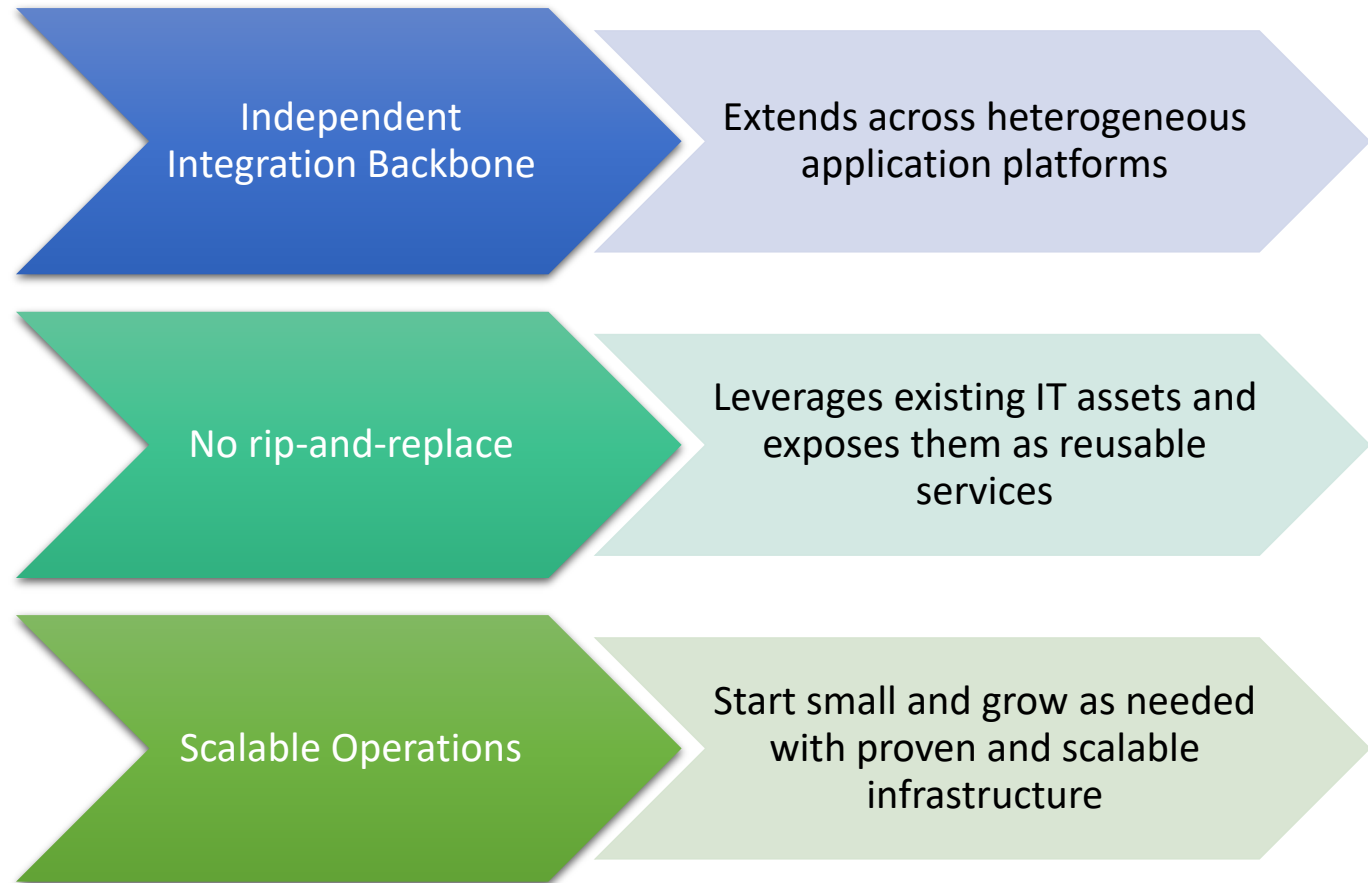
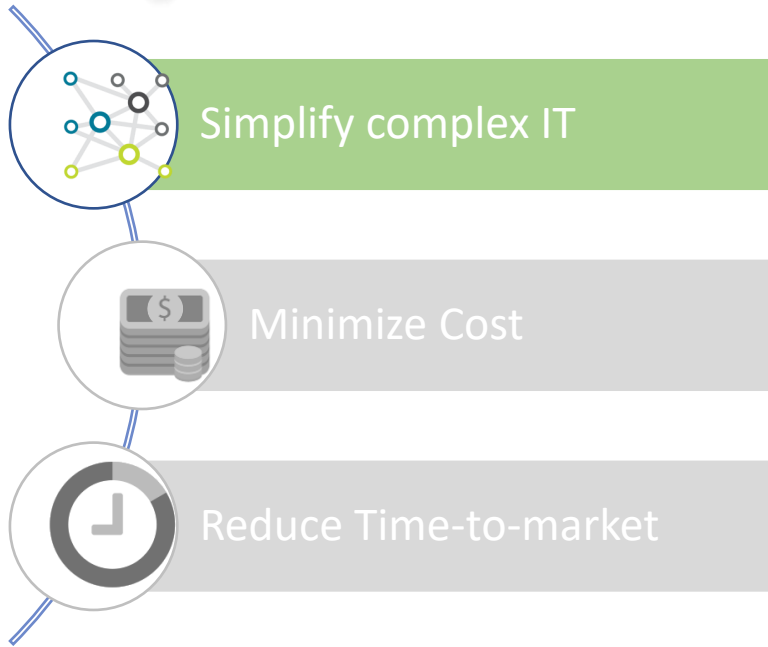
Butler Group



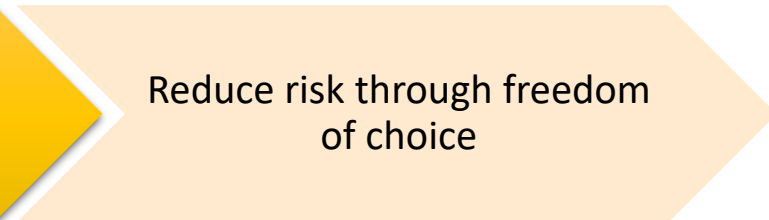
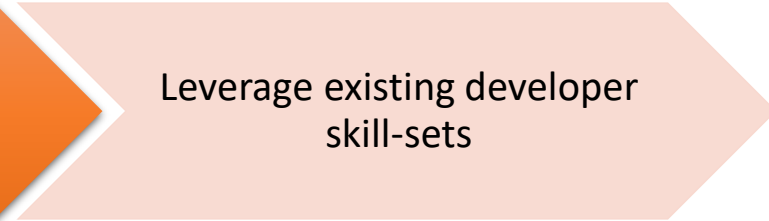
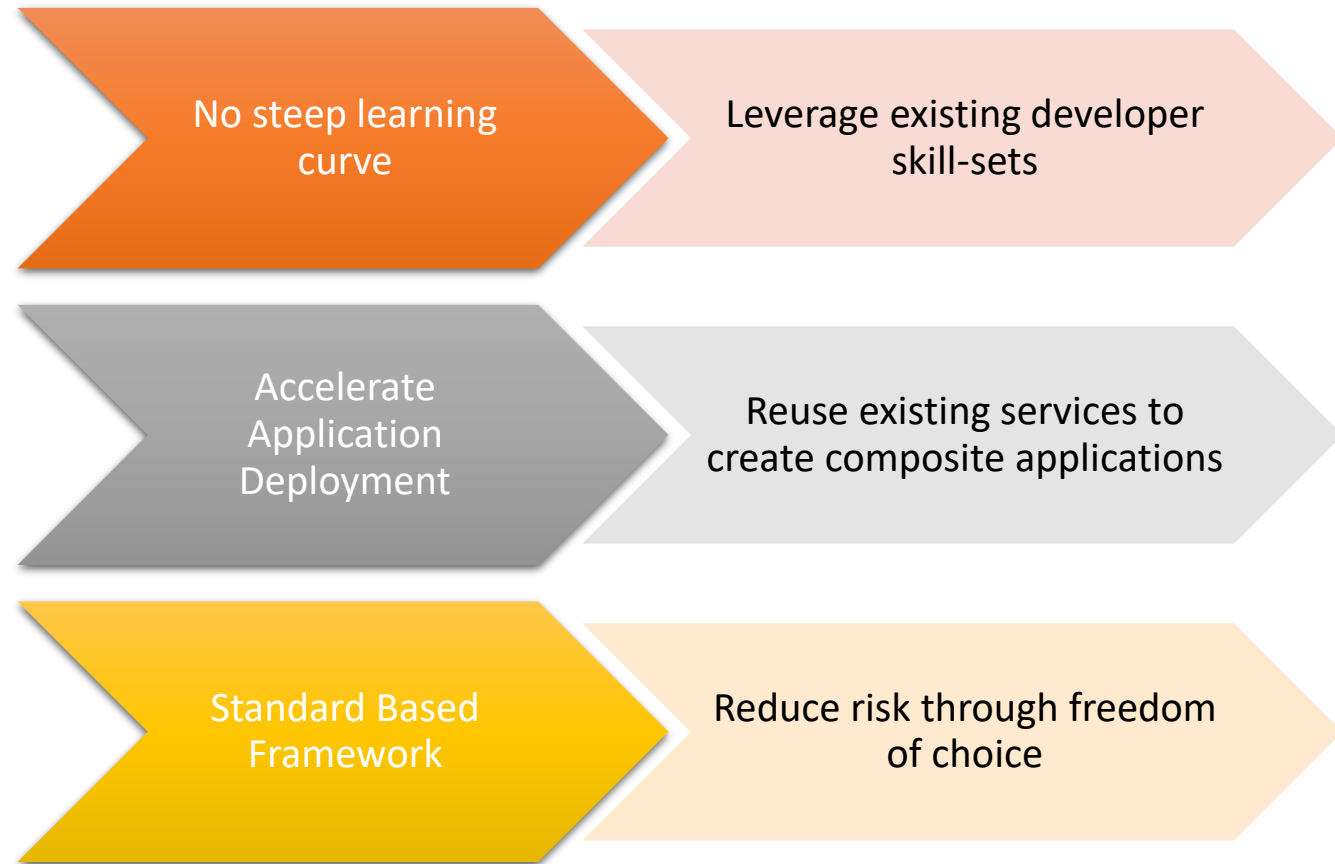
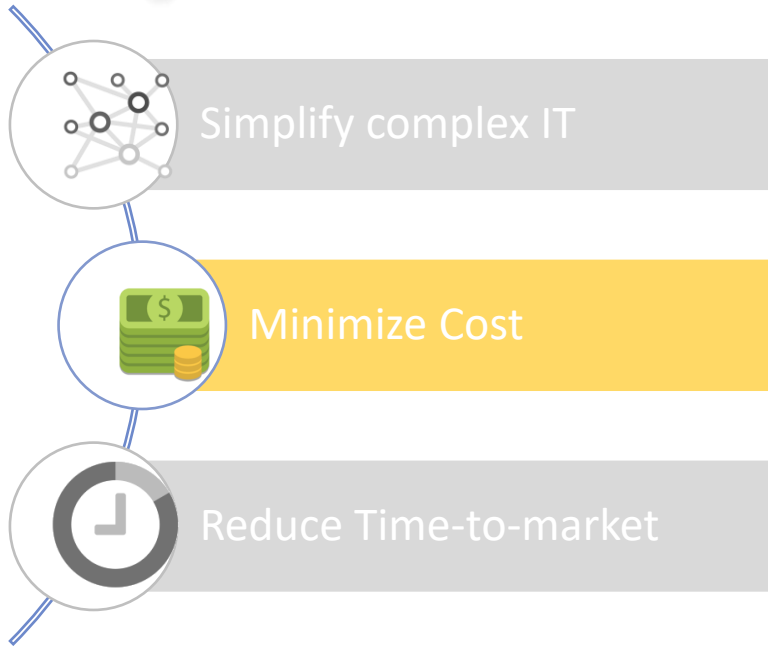
Fiorano - Technology Advantages



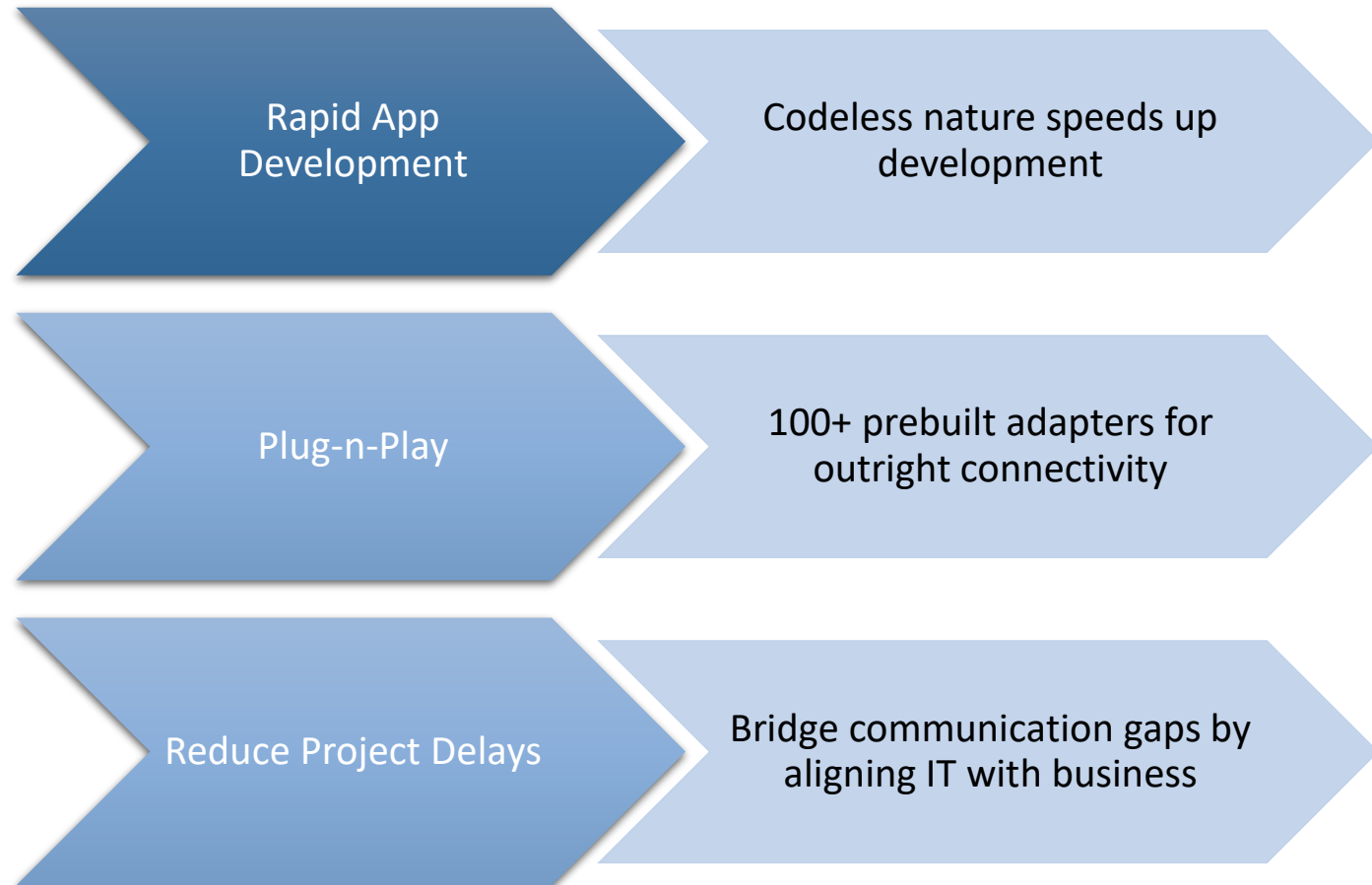
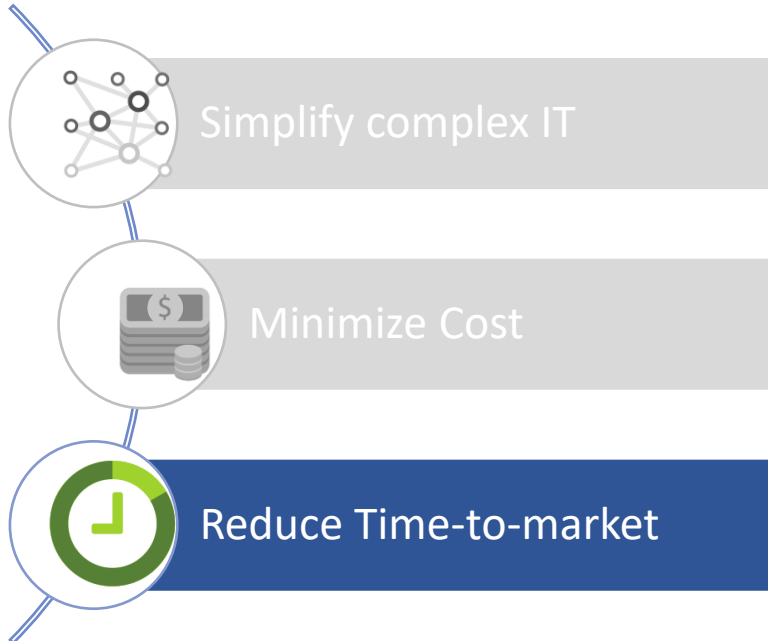
Fiorano - Technology Advantages



Fiorano - Technology Advantages

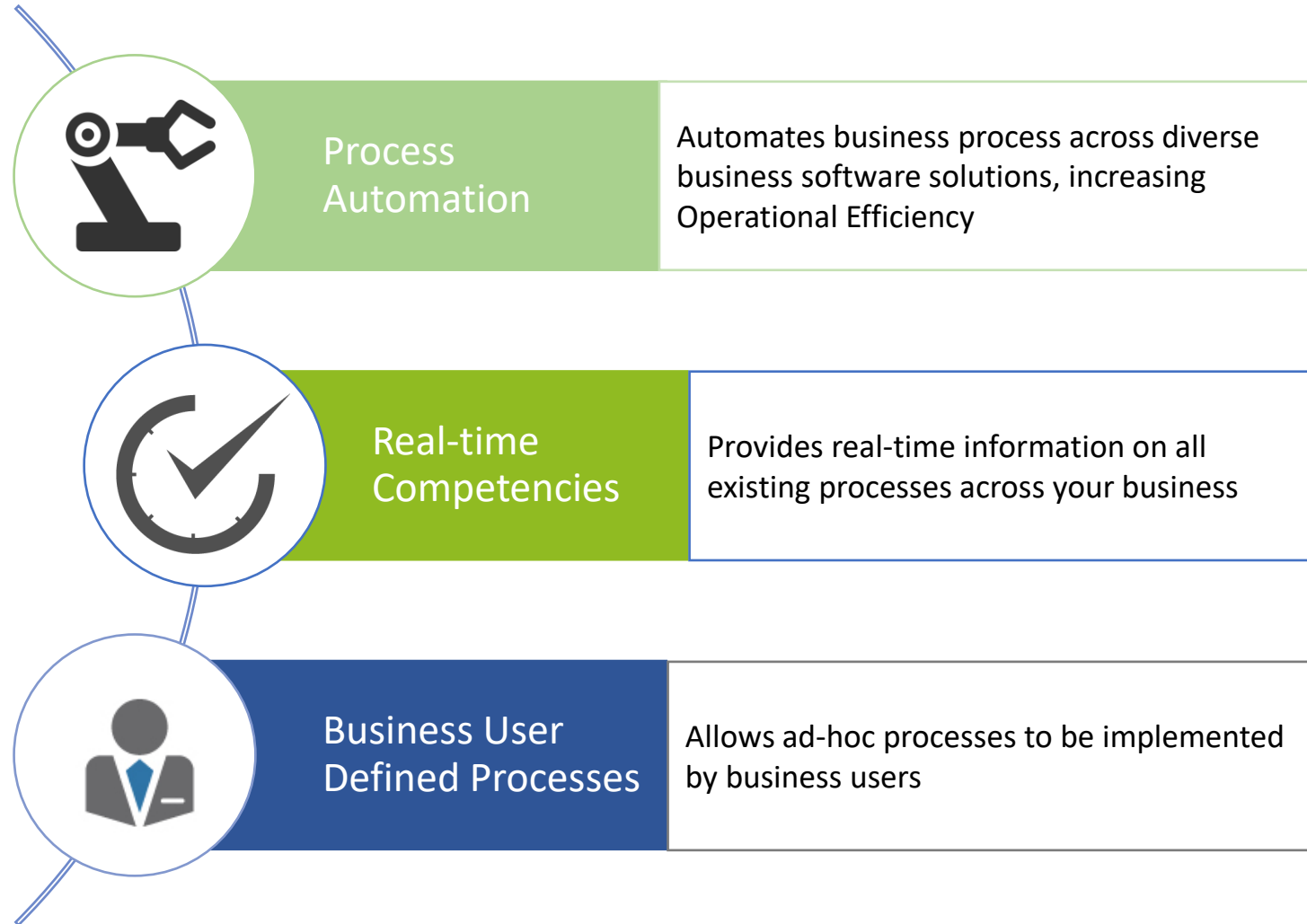


Fiorano - Technology Advantages





Fiorano - Business Advantages



Global Leaders Choose Fiorano



Federal Aviation
Administration



DeVry University



L'ORÉAL

Who Uses Fiorano Technology?



Throughput

Operating in 26 countries worldwide using a file based data store to deliver guaranteed messages 10 to 15 times faster than any other JMS implementation

Low Latency

With over 50,000 clients with an average monthly trading volume that exceeded \$70 billion ensured 100% message delivery and scalability, all at a reduced cost



Mission Critical Availability

The fastest JMS on the market. Using a file based data store to deliver guaranteed messages 10-15 times faster than any other JMS implementation

Massive Scalability in over 80 countries

Helping sustainably connect people and places allowing its customers to track shipments online





Who Uses Fiorano Technology?



Increased Productivity

With Fiorano middleware in place, heterogeneous software applications exchange information at an increased rate, thereby reducing latency and increasing productivity

Ultra-Fast Response to Market Requirements

Fiorano's code-free integration approach dramatically reduces implementation time, allowing it to bring new capabilities and customer experiences to market faster



Increased business agility

Fiorano simplifies application maintenance and new application development, resulting in a positive customer experience with dramatic improvement in business intelligence

Guaranteed data transfer efficiency

Permits constant observation of spacecraft as the Earth rotates, and helps make the DSN the largest and most sensitive scientific telecommunications system in the world



Who Uses Fiorano Technology?



Faster response to internal business needs

Automatically configuring the underlying middleware allows the logical process design to be mapped directly to physical services distributed across the ESB, empowering non-technical business-users to compose, deploy, and modify event-driven business processes

Quick launch of new product

Delivering M-Shwari to market fast was an immediate goal. With Fiorano SOA implemented in less than 5 weeks, CBA was able to launch its new product, M-Shwari in a hitherto unprecedented time frame



Canada Bank

Quick Compliance to Regulatory Norms

One of the biggest achievements of Fiorano ESB implementation was that it made Canada Bank one of the first banks in Cambodia to integrate with NBC's FAST system

Improved bottom line

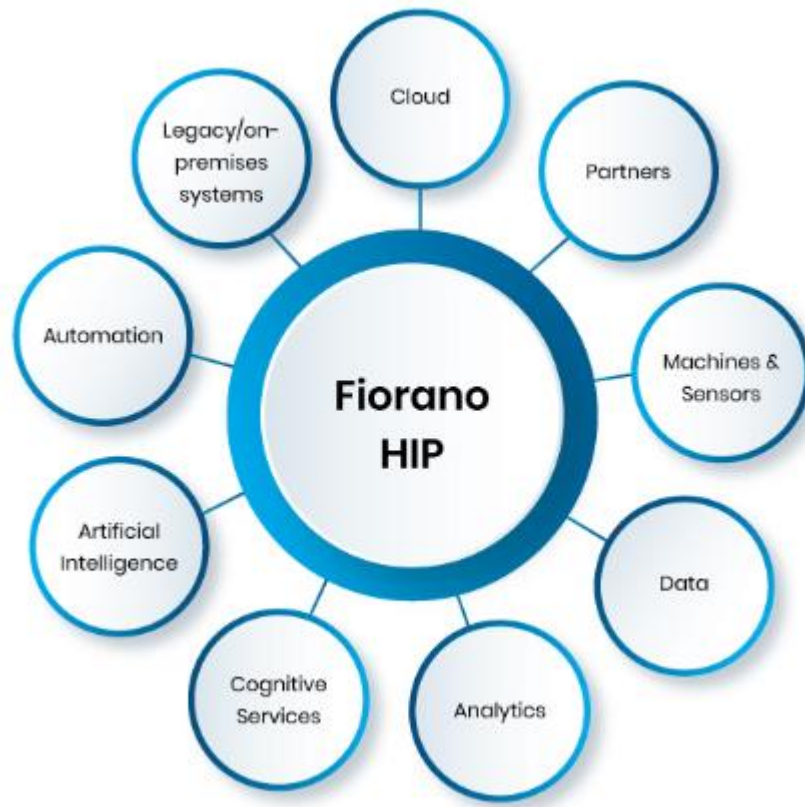
CPB saved significantly on development costs as Fiorano ESB is a codeless integration platform. Moreover, Fiorano ESB obviated the need to invest in additional software for ATM and mobile service integrations resulting in reduction in overall costs





Fiorano Product and Solutions Portfolio

- Fiorano Hybrid Integration Platform
- FioranoMQ® (Messaging Middleware)
- Fiorano API Management
- Fiorano Cloud Platform
- Fiorano Solution Accelerators: PSD2 Accelerator, ISO 20022 Core Banking Integration, SWIFT, SAP and Salesforce Integration



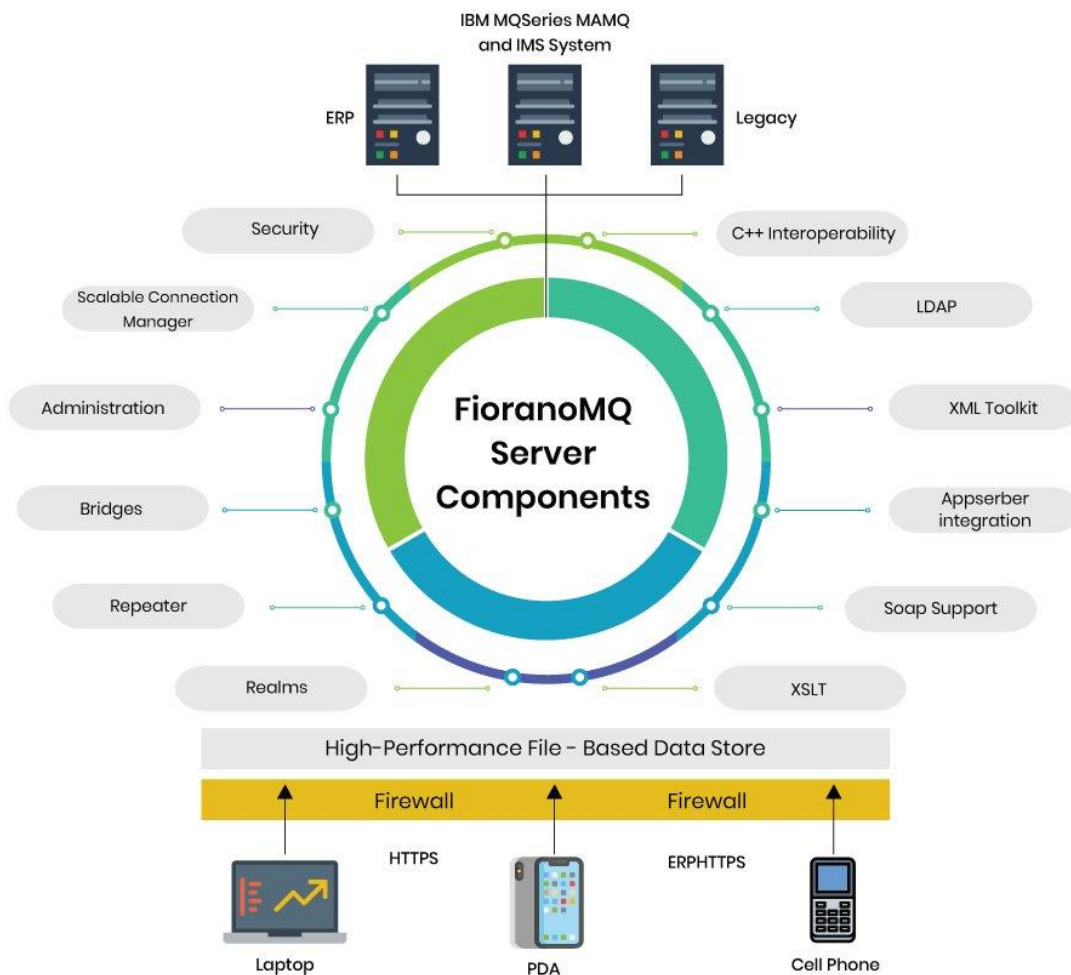
Components

On-premises integration infrastructure

iPaaS: Cloud native integration infrastructure

API Management

HIP Building Blocks: Service mediation (East to West), Event brokering, Application integration, Data integration, Pre-packaged integration content, Orchestration & choreography and Edge deployment capabilities (IoT)



Features

Low Latency

Support for Industry Standard

Continuous Availability

Linear Scalability

Robur Security



Features

API Development

API Gateway

API Repository

API Security

Mediation

Monitoring



With Fiorano, you can

- **Save significant \$\$\$ through more efficient, easily monitored processes**
 - No more key items falling through the cracks = \$\$
 - Faster customer service by using automated processes and efficiency checks = \$\$
 - Reduce errors = Increase the quality of your offerings = \$\$
 - Differentiate yourself from your competition
- **All of these benefits can be achieved with minimal additional H/W and S/W costs**



Synopsis

Pain – Before Fiorano

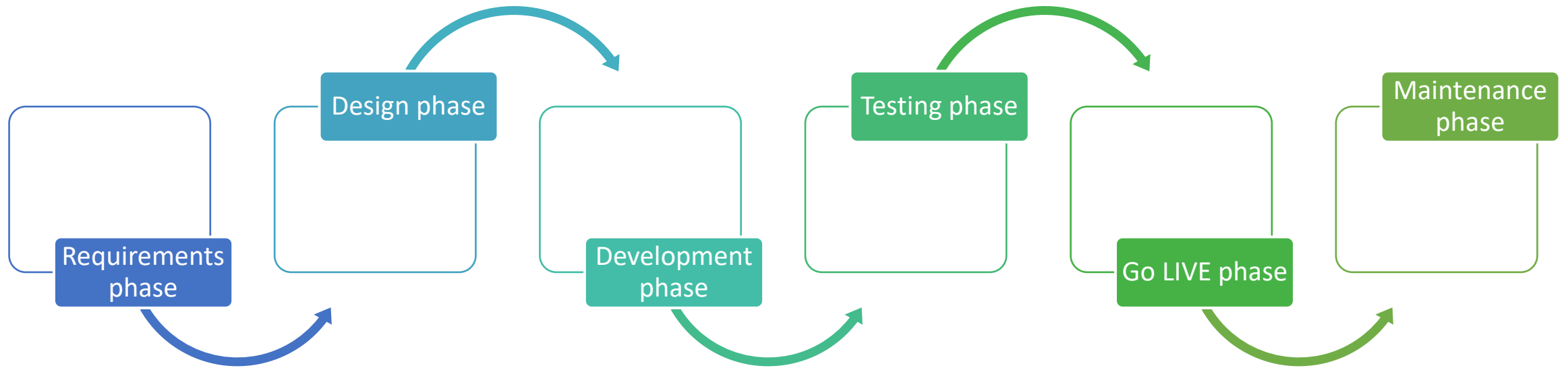
- Lack of Comprehensive Real-Time Information about the business
- Slow processes and business alerts for critical conditions
- Time to market
- Customer Service
- Rigid, difficult to change processes
- Difficult process monitoring and analysis: human and automated

Benefit – After Fiorano

- Real-time, cross-application Information from which critical business value can be extracted
- Greater efficiency through real-time alerts; better customer satisfaction
- Better competitive positioning, market share
- Better Customer Service – differentiation, competitive positioning
- Easy to change processes, with little or no programming
- High efficiency

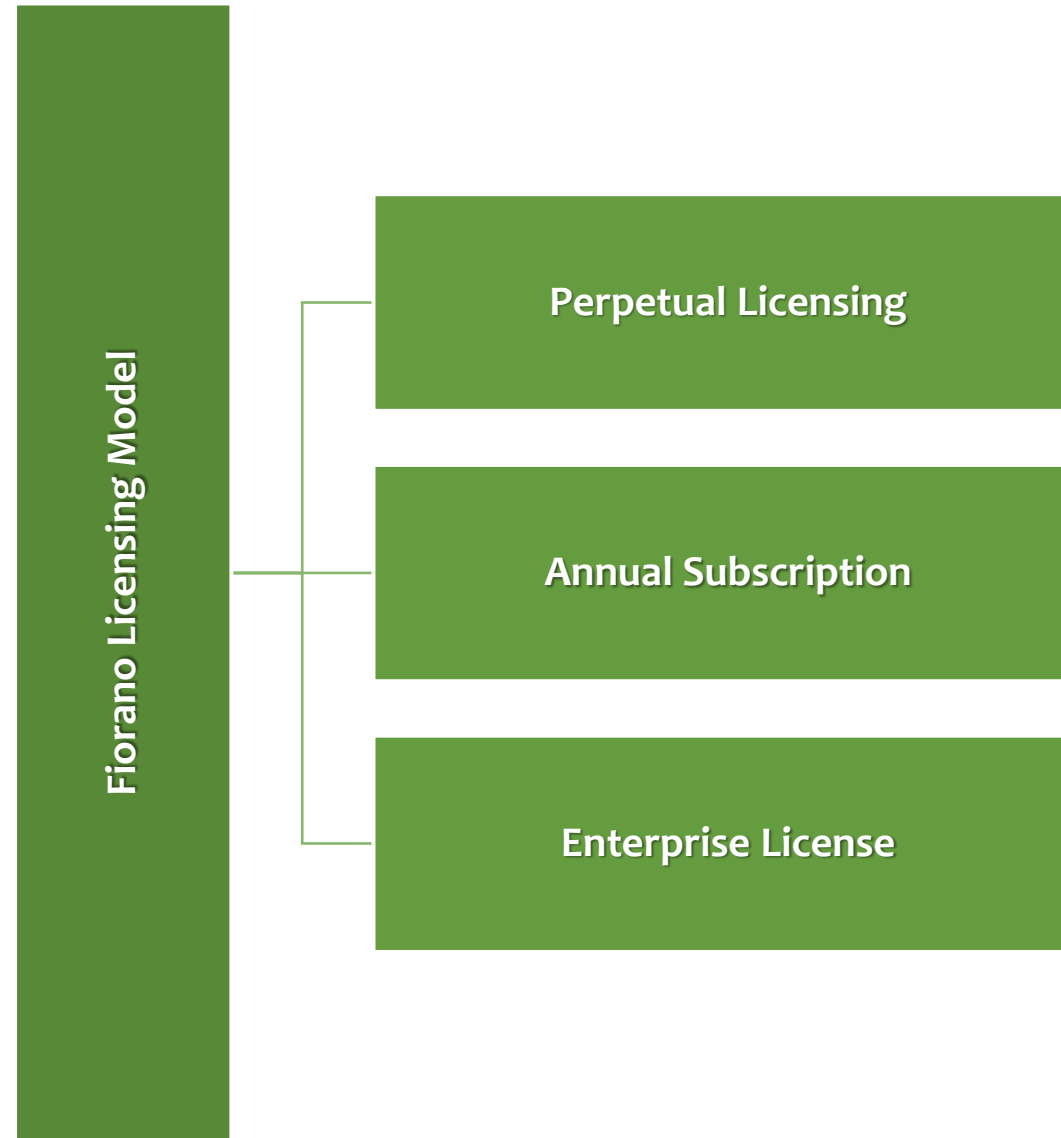


Implementation Approach





Fiorano Licensing Model



Contact

For more information, please get in touch with us at sales@fiorano.com

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